

# SERVICE UNEXCELLED



***Southwestern Motor Transport***

***4600 Goldfield***

***San Antonio, TX 78218***

***(210) 661-6791***



# Today



- Based in San Antonio, we serve the U.S. through a direct terminal and Partner network in both LTL and Truckload services. We also perform through LTL and TL service between the United States and Mexico.
- We have diversified from our roots as a South Texas LTL carrier to provide a flexible service product that incorporates technology with a variety of transportation services.
- Our goal is to provide solutions that fit customer requirements.
- Current mix of business includes a variety of manufacturing, retail, medical and distribution accounts along with a number of Tier I and II automotive suppliers.

# How We Were Started



- In 1930, Roy Gilbert Sr. started Gilbert Truck Line in Cotulla, TX
- In 1940, authority was secured to serve Laredo and the Mexican border. Through the 1940's, the fleet grew to about 50 pieces of equipment.
- In 1950, Mr. Gilbert purchased Southwestern Motor Transport Inc., merged the two companies, and moved the headquarters to San Antonio.
- In 1972, SMT was the first US carrier to allow thru-trailer service into Mexico for American Motors Corporation in conjunction with our Mexico partner - TNL
- Deregulation in 1981 allowed S.M.T. to extend service to surrounding states, the Midwest, and the Southeast.



# Services



- LTL
  - 18 Terminals providing full state service in TX and OK.
  - Partnerships allow LTL service to Midwest, Northeast and the Western United States
  - Consolidation Services
  - Distribution Services
- Through Service to/from Mexico with TL and LTL movements.
  - Border facilities in Brownsville, Harlingen, Laredo, Eagle Pass, Del Rio and El Paso TX.
- Guaranteed and Expedited Services
  - Wing Express
  - Wing Guaranteed
  - Wing Expedited
  - Wing Air
- Warehousing
- Truckload Services to and from Mexico, Midwest and Southwest U.S.

# Technology

- Internet Capabilities
  - Tracing and Tracking
  - Document Retrieval
  - Rate Retrieval
  - Transit Times
- Full EDI API capabilities
- Customized Reporting
- Optical imaging system
- City Dispatching System
- ELD compliant and Satellite tracking of over-the-road units and trailers.





# Financial Strength

---

- SMT is an asset based, 4a1 D&B rated, Debt Free, Privately held Corporation
- We have reinvested in our company for 93 years and will continue to do so.







# Resources

---

- 425 Tractors Linehaul and City
- 950 Trailers
- 24/7/365 Operational Support



# Why SMT?

- 93 Years Experience in LTL and TL movements.
  - 98.5% Company wide on-time service standard
  - Low Claim ratio less than .05 %
  - Communication/Proven Relationships
  - Asset Resources Provide Greater Control and Flexibility
  - Financially Stable
  - We service all industries Medical, Retail, Automotive, Chemical, Manufacturing, Food etc.

